

Message Text

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PAGE 01 GENEVA 08810 091730Z
ACTION EB-08

INFO OCT-01 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15
STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01
DOE-15 DOTE-00 AF-10 ARA-10 EA-10 EUR-12 NEA-11
XMB-02 JUSE-00 OIC-02 DOEE-00 SSO-00 /171 W
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TO SECSTATE WASHDC PRIORITY 0666

C O N F I D E N T I A L GENEVA 08810

USMTN

PASS COMMERCE FOR INFO
PASS STR FOR INFO
STR PASS CODEL

E.O. 11652: GDS
TAGS: ETRD, MTN
SUBJECT: ISAC 23 (RAILROAD AND MISCELLANEOUS TRANSPORTA-
TION EQUIPMENT). MEETING WITH MTN DELEGATION,
JUNE 8-9

REF: GENEVA 8084

1. ISAC 23 (RAILROAD AND MISCELLANEOUS TRANSPORTATION
EQUIPMENT) MET WITH DCM CULBERT AND THE MTN DELEGATION
STAFF IN GENEVA JUNE 8-9 IN SESSIONS WHICH PROCEEDED
GENERALLY AS DESCRIBED IN REFTEL. ISAC 23 WAS REPRESENTED
BY J. PORTER, (ISAC CHAIRMAN) OF GRS INTERNATIONAL, R.
GRIFFIN, JR. OF PULLMAN STANDARD AND F. SMITH OF HUFFY
CORPORATION. THE ISAC REPS INDICATED THAT THE DRAFT TPSC-
OBJECTIVES PAPER GENERALLY COVERED THEIR INTERESTS BUT
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PAGE 02 GENEVA 08810 091730Z

NOTED A NUMBER OF POINTS AND SUGGESTIONS FOR MODIFICATION
OF THE PAPER WHICH WILL BE HAND-CARRIED TO WASHINGTON.
THE RAILROAD EQUIPMENT REPS QUESTIONED THE INCLUSION OF
CANADIAN ITEM 43405-1 AS A PRODUCT OF PRIORITY INTEREST
FOR THE INDUSTRY.

2. THE ISAC REPS WERE GENERALLY SUPPORTIVE OF U.S. EF-

FORTS IN THE MTN. THEY INDICATED AS THEIR GENERAL OBJECTIVE THE ELIMINATION OF NON-EQUITABLE AND PROTECTIVE TARIFFS AND NTM'S. THEY STATED THAT ALL U.S. TARIFF CONCESSIONS SHOULD BE ON A QUID PRO QUO BASIS WITH ALL TRADING PARTNERS, INCLUDING LDC'S.

3. IN THE INDIVIDUAL DISCUSSIONS WITH DELEGATION STAFF, THE RAILROAD AND SIGNALLING EQUIPMENT INDUSTRY REPS STRESSED THEIR CONCERN ABOUT THE EXCLUSION OF THEIR PRODUCTS FROM PARTICIPATION IN CANADIAN AND EC QUASI-GOVERNMENTAL PROCUREMENT, ESPECIALLY SINCE BOTH TRADING PARTNERS HAVE BEEN SUCCESSFUL IN SUPPLYING TRANSIT AND COMMUTER CARS TO THE U.S. FOR MASS TRANSIT PROJECTS BUILT WITH FEDERAL FUNDS BUT NOT COVERED BY BUY-AMERICA PROVISIONS. THE ISAC REPS SEEK COVERAGE IN THE SUBSIDIES CODE OF CENTRAL GOVERNMENT INSTITUTIONS' PARTICIPATION IN TRADE, WITH RESPECT TO EXPORT CREDIT ARRANGEMENTS, AND OTHER GOVERNMENT-SUPPORTED FINANCING ARRANGEMENTS. ADDITIONALLY, THEY SEEK MEANINGFUL TARIFF REDUCTIONS FOR THEIR PRODUCTS IN AUSTRALIA, NEW ZEALAND, ARGENTINA, BRAZIL, MEXICO, EC AND CANADA. IT WAS NOTED THAT THE U.S. PLEASURE BOAT INDUSTRY IS DISSATISFIED WITH THE CANADIAN AND EC TARIFF OFFERS ON PLEASURE BOATS. SHOULD CANADA NOT REDUCE ITS TARIFF ON PLEASURE BOATS TO 4 PER CENT, A WITHDRAWAL OF THE U.S. OFFER IS URGED. WITHDRAWAL OF THE U.S. OFFER ON OUTBOARD MOTORS IS ALSO SOUGHT AS A RESULT OF RAPIDLY

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PAGE 03 GENEVA 08810 091730Z

INCREASING IMPORT COMPETITION FROM JAPAN. THE BICYCLE INDUSTRY REP INDICATED SATISFACTION WITH THE U.S. EXCEPTIONS ON COMPLETE BICYCLES BUT SOUGHT CLARIFICATION OF THE U.S. OFFER ON CERTAIN PARTS.

4. DRAFTED BY KAMINSKI. MCDONALD

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Message Attributes

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Control Number: n/a
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Draft Date: 09 jun 1978
Decaption Date: 01 jan 1960
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Disposition Action: RELEASED
Disposition Approved on Date:
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